



# swartup

Engineering Begins.

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# Who Are We?

“Swartup”, a Sri Lankan based startup organization branching through USA, UK, Hungary, Australia and growing numbers. It is all about excellence, passion and flexibility and offering a wide range of high-quality services in the development, delivery and maintenance of software, bringing in AI with IoT integration. With the team of highly qualified and experienced individuals, we are here to follow our 3 goals, do it on time, do it within the scope and offer the best service to our clients.

Our resources are advance and our approach is to find best from the world class tech. Existing resources are capable of wide range of existing technologies and we are learning and improvising our tech stack.

Also we can hire more resources based on the required tech stacks.



# What We Do & How We Do?

- We will join all the technical and business calls based on client's requirements
- We are happy to assist and provide solutions to 3rd party of vendors who are currently providing
- Servicing to Client
- 24\*7 Application Support
- Daily 8 Hour Work Shift (We can make some flexibility based on work requirements)
- Documentation
- Issue tracker and time management through
- Jira Dashboard
- Reports and dashboard for issues and work time
- Providing Timesheets



# On-Going Projects & Case Studies

- **On-Demand Printing Solution based in Laravel Framework** – The project solution for USA client who is into on-demand printing business. Currently there around 10+ Developers, 2+ Quality Assurance, Architects working for this project. And we are extensively improving and developing this application along with 3<sup>rd</sup> party integration.
- **AI Solution for Law Firm** – AI solution we proposed to client as POC and we have setup 5 member team with AI engineers to start the development. Solution we have proposed to USA based law firm.
- **ERP Solution for Printing Organization** – Printing organization extensively required ERP solution for their custom made business model along with 3<sup>rd</sup> party shipping solutions. Our developers and devops team is supporting this client to enhance their application features also integration their reporting system to PowerBI and Azure AD Authentication.
- **Ecommerce Solution for Shops** – We have built multiple eCommerce platform using custom code, shopify, woocommerce integrations. Project including UK, Sri Lanka and Australian market.
- **ERP Solution for Boat Repair Company** – Application built and support by Swartup team, and this was built using core-php for Australian client based on their custom requirement.
- **Mobile Application for Paris based Volunteer Program** – This is old age volunteer program mobile application enhancement we provided to our client in Paris.

# On-Going Projects & Case Studies

- **Mobile Application for Job Market** – Solution we provided for USA client who had requirement of mobile development and hosted in AWS.
- **Market Place Development** – One of our USA client requested our resources for their market place development, hosting and support. We have given architectural diagrams and database designs to client for overview and finalize the scope of the project.
- **Quality Assurance and Consulting** – We have dedicated expert QA team is will take care complete QA life cycle for some clients who will generate the bug reports and delivered to development team to fix. We are currently working with few clients who needs external QA for their applications.
- **Websites for Clients** – We have made multiple custom made websites who is seeking website development for their business.



# Our Project Strategy & Pricing

We handle client's projects in 2 strategies.

1. **Handle the Project by Swartup Team** – As Tech Solution team we will have own team such as architects, consultants, managers, developers, quality assurance team to execute entire end-to-end to project.
2. **Project by Outsourcing Resources** – Based on the client's requirement we will provide our resources to client's along with NDA. Still along with primary resources we will have consultant/architects additionally to make sure technically they don't block anywhere in the project. As tech team we will be there for any technical support along with client's tools and management.

We have some dedicated pricing strategy where client free to choose their resources based on their requirements, based on some of critical scenarios the prices may changes according to the needs. Specially prices would change based on the technology stacks and demand of the resources. However we guarantee the price would be best of the market.



# How Do We Manage the Project

1. We have dedicated consultant/architect team in-house to consult the requirements and provide the solutions. Clients free to decide the proposed solutions. And free to choose required technical resources.



2. Once the Solution is Agreed, We breakdown the task and assign the resources according to the need for agreed time slots.

3. We will (Jira, Asana, ServiceNow) or if client having in-house task tracking system we will monitor the tasks and assign the tasks to resources accordingly. Part of this activity we will cover Daily Standups, Sprint Planning, Sprint Review, Retrospectives as well.

4. Based on the estimation and approval with the client, resources will work on the task and accomplish.

5. We will bill the client weekly based on Full-Time or Part-Time Resources.

# Thank You

